FIELD OPERATIONS PROCESS Scenario - I

Description of process scenario

- Longer average time on site to resolve corrective work orders
- Lack of proper coordination between WFM-GNOC-FT in terms of critical WO resolution and closure.
- Work Orders not timely resolved/Closed by Field Technicians.

Description of Benefits

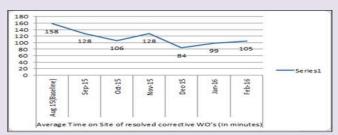
- **Process Awareness** to complete Field Operations Team(1450 employees).
- Establishment of an effective coordination system between GNOC-WFM-FT for resolution of the corrective work orders
- **35 % reduction in** average time on site to resolve corrective work orders(in minutes).

Business Value of deployed scenario

Monetary Value

- **Savings**: SEK 215 K in first year.
- Amount Invested: SEK 59 K as initial one time cost.
- **ROI**: SEK 156 K in first year.

<u>"Soft" Value</u>



--Average time on site to resolve corrective work orders--

FIELD OPERATIONS PROCESS Scenario - li

Description of process scenario

- Higher Volume/Percentage(More than 12 %) of rejected work orders wrt to total work orders generated in a month.
- Lack of proper awareness about the severity criteria and monitoring of its implementation during TT to Work order generation(1TM to WFM)
- Higher volume of rejection of work orders from field effecting the proper manpower utilization.

Description of Benefits

- **Process Awareness** to complete Field Operations Team(1450 employees).
- Establishment of an effective coordination system between GNOC-WFM-FT for resolution of the corrective work orders and Severity criteria implementation
- Reduction in composite ration of the rejected work order wrt to total work order generated in a month was from 13.5 % to 3.5 %.

Business Value of deployed scenario

Monetary Value

- **Savings**: SEK 190 K in first year.
- **Amount Invested**: SEK 59 K as initial one time cost.
- **ROI**: SEK 131 K in first year.



--Composite ratio for the rejected work orders with respect to total Work orders--

FIELD OPERATIONS PROCESS Scenario - lii

Description of process scenario

- For 12 out of 15 circles the % of corrective WO(Critical –P1) completed within WLA time was below 45%.
- Lack of proper coordination between WFM-GNOC-FT in terms of critical WO closure.
- Work Orders not timely closed by Field Technicians.

Description of Benefits

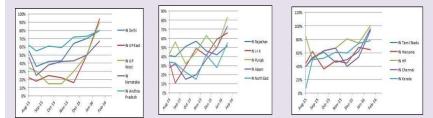
- **Process Awareness** to complete Field Operations Team(1450 employees).
- Development and deployment of an effective escalation matrix for Critical Work orders within RINA FSO organization.
- All the 15 circles have shown positive improvement trends in terms compliance of corrective work orders completed within WLA time-Critical(P1).

"Soft" Value

Business Value of deployed scenario

Monetary Value

- **Savings**: Huge reduction in penalties paid to customer for non compliance to SLA.
- **Amount Invested**: SEK 59 K as initial one time cost.



--Percentage of Corrective WO Completed within WLA Time – Critical(P1)(circle wise)--

FIELD OPERATIONS PROCESS Scenario - iv

Description of process scenario

- WLA compliance for Major(P2) Work orders considerably low.
- Lack of proper coordination between WFM-GNOC-FT in terms of Major WO closure.
- Work Orders not timely closed by Field Technicians.

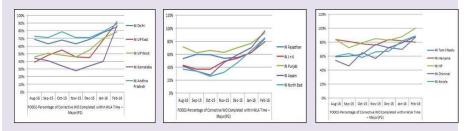
Description of Benefits

- Effective and well planned utilization the existing manpower for Work order assignment and corresponding activity closure.
- All the 15 circles have shown positive improvement trends in terms compliance of corrective work orders completed within WLA time-Major(P2) through effective tracking of the Work orders by WFM team.

Business Value of deployed scenario

Monetary Value

- **Savings**: Huge reduction in penalties paid to customer for non compliance to SLA.
- Amount Invested: SEK 59 K as initial one time cost.



"Soft" Value

--Percentage of Corrective WO Completed within WLA Time – Major(P2)(circle wise)--

FIELD OPERATIONS PROCESS Scenario - v

Description of process scenario

- Average number of corrective work orders/site was considerably high.
- Lack of proper synchronization and effective analysis/planning/execution of preventive maintenance plan in circle teams .

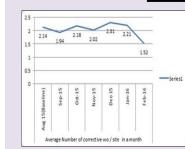
Description of Benefits

- **Effective analysis/planning/execution** of preventive maintenance in circle teams .
- **80% reduction in** Average Number of corrective wo / site in a month .
- Overall % SLA achieved for corrective work orders improved from 85 % to 95 % over a period of 6 moths

Business Value of deployed scenario

Monetary Value

- **Savings**: Huge reduction in penalties paid to customer for non compliance to SLA.
- Amount Invested: SEK 59 K as initial one time cost.





--Percentage of Corrective WO Completed within WLA Time – Major(P2)(circle wise)--





BHARTI INDIA RINA NEW MSTOP FIELD OPERATIONS PROCESS ROLL OUT REPORT

MSTOP project : RINA BHARTI INDIA

PROCESS GO LIVE DATE : 31.08.2015 OBSERVATION PERIOD : 6 MONTHS (FROM SEPTEMBER 2015 to FEBRUARY 2015)

PREPARED BY

: Rajdeep Banerjee Global PC-GDF

PROCESS GOAL & OBJECTIVE



✓ GOAL

Secure that the customer's Telecom or IT infrastructure operates at defined performance levels ensuring high Availability and Reliability, while making the most effective utilization of resources, both competence and cost-benefit wise.

✓ OBJECTIVE

All Corrective, Preventive and Planned Maintenance activities are concluded successfully within schedule, as agreed in the WLA;

Spare Parts and Tools are obtained, distributed and stored correctly in the appropriate locations, and its dimensioning is adequate to meet the agreed service levels;

Required resource capabilities and skills are available In the field workforce (internal and/or external) and utilized properly as required for the business success;

Configuration, inventory and site conditions are constantly verified and feedback is given to the responsible organization;

Physical access to sites is granted to authorized personnel as needed, according to customer security policies.



PROCESS CUSTOMIZATION



- There are a total of 132 Work Instructions (Level 4.0) for Field Operations Processes
- 19 Work Instructions have been customized for BHARTI INDIA India
- > Wiki Links for Field Operations Processes:
- Field Operations Processes Home Page
- Field Operations Management Level 4.0 Index Page (complete list with all generic Work Instructions)
- Bharti India, Level 4.5 Index page list with all customized Work Instructions)

PROCESS CUSTOMIZATION LIFECYCLE



| Process Activity | Activity Start | Activity End |
|--|----------------|----------------|
| Process Implementation Kick Off | 21-April-2015 | 21-April-2015 |
| Creation of Level 4.5 | 22-April-2015 | 15-June-2015 |
| Acceptance of Level 4.5 and KPI Sign Off | 15-June-2015 | 10-August-2015 |
| Upload Level 4.5 on Wiki | 10-August-2015 | 11-August-2015 |
| Training execution | 12-August-2015 | 25-August-2015 |
| Process Go-Live | 31-August-2015 | 31-August-2015 |

BHARTI INDIA FSO MOVING FORWARD AFTER THE PROCESS ROLL OUT

- THE PROCESS KPI'S & PERFORMANCE INDICATORS WILL BE MEASURED ON MONTHLY BASIS IN ORDER TO OBSERVE THE EFFECTIVENESS OF THE PROCESS DEPLOYMENT AND SHARE WITH ALL THE STAKEHOLDERS DURING THE GOVERNANCE MEETING TO BE HELD MONTHLY
- GOING FORWARD THE PROCESS DOCUMENT OWNER WILL BE WITH FROM PERFORMANCE TEAM FSO (RAJESH KUMAR).
- GOING FORWARD THE PROCESS KPI OWNER(JOINTLY) BY ANIL KUMAR GUPTA AND RAMAVTAR SHARMA (RINA FSO).
- MSTOP PROCESS IMPROVEMENT DRIVER WILL BE SUNIL DATT SHARMA(MSIP) & RAJESH KUMAR(PERFORMANCE TEAM-FSO)

PROCESS KPIS DATA OWNERSHIP AND FREQUENCY



| KPI | DESCRIPTION | Measurable/Not measureable | Ownership | Frequency |
|--------|--|---------------------------------------|-----------|---------------------------------|
| F0001 | Percentage of Corrective WO Completed within WLA Time - Critical | Measurable | WFM TEAM | Monthly (For all the 15 circles |
| F0002 | Percentage of Corrective WO Completed within WLA Time - Major | Measurable | WFM TEAM | Monthly (For all the 15 circles |
| F0003 | Percentage of Corrective WO Completed within WLA Time - Medium | Measurable | WFM TEAM | Monthly (For all the 15 circles |
| F0004 | Percentage of Corrective WO Completed within WLA Time - Minor | Measurable | WFM TEAM | Monthly (For all the 15 circles |
| F0005 | Percentage of Preventive Maintenance WO Completed within WLA Time | Measurable | WFM TEAM | Monthly (For all the 15 circles |
| F0006 | Percentage of Planned Maintenance WO Completed within WLA Time | Measurable | WFM TEAM | Monthly (For all the 15 circles |
| F0007 | Percentage of Implementation WO Completed within WLA Time | Measurable | WFM TEAM | Monthly (For all the 15 circles |
| F0008 | Percentage of Provisioning WO Completed within WLA Time | Measurable | WFM TEAM | Monthly (For all the 15 circles |
| F0009 | Number of WO completed outside WLA Time, caused by missing Spare Parts / Tools | | WFM TEAM | Monthly (For all the 15 circles |
| FO0010 | Number of failures to provide physical site access; | Not covered under present Contract | NA | NA |
| F0011 | Average Travel Time; | Measurable | WFM TEAM | Monthly (For all the 15 circles |

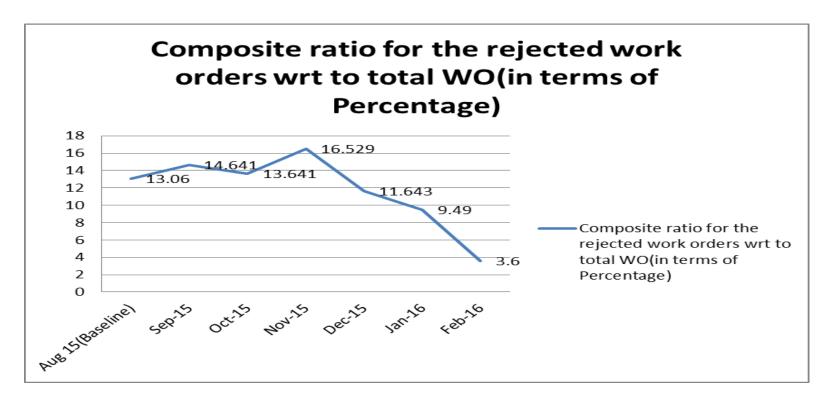


PERFORMANCE INDICATORS DATA OWNERSHIP AND FREQUENCY

| PI | Description | Measurable/Non measurable | Frequency | Circulation | Ownership |
|----|---|------------------------------|----------------------------------|-------------------------------|-----------|
| 1 | Number of repetitive visits per site per corrective WO during the month | Measurable | Monthly (For all the 15 circles) | Monthly Governance Meeting | WFM Team |
| 2 | Number of total deferred internal WO's during the month | Measurable | Monthly (For all the 15 circles) | Monthly Governance Meeting | WFM Team |
| 3 | Number of total deferred external WO's during the month | Measurable | Monthly (For all the 15 circles) | Monthly Governance Meeting | WFM Team |
| 4 | Average response time for corrective Priority 1 (till FT accept) | Measurable | Monthly (For all the 15 circles) | Monthly Governance Meeting | WFM Team |
| 5 | Average response time for field tech (dispatched till FT accept) | Measurable | Monthly (For all the 15 circles) | Monthly Governance Meeting | WFM Team |
| 6 | Average Time on Site of resolved corrective WO's | Measurable | Monthly (For all the 15 circles) | Monthly Governance Meeting | WFM Team |
| 7 | Average Time on Site of resolved preventive WO's | Measurable | Monthly (For all the 15 circles) | Monthly Governance Meeting | WFM Team |
| 8 | Average Time on Site of resolved planned WO's | Measurable | Monthly (For all the 15 circles) | Monthly Governance Meeting | WFM Team |
| 9 | Average Time on Site of resolved provisioning WO's | Measurable | Monthly (For all the 15 circles) | Monthly Governance Meeting | WFM Team |
| 10 | Average Time on Site of resolved implementation WO's | Measurable | Monthly (For all the 15 circles) | Monthly Governance Meeting | WFM Team |
| 11 | Average Number of total WO's resolved per technician during the month | Measurable | Monthly (For all the 15 circles) | Monthly Governance Meeting | WFM Team |
| 12 | Field technicians utilization during the month | Measurable | Monthly (For all the 15 circles) | Monthly Governance Meeting | WFM Team |
| 13 | Number of Site / FT | Measurable | Monthly (For all the 15 circles) | Monthly Governance Meeting | WFM Team |
| 14 | Number of corrective / site | Measurable | Monthly (For all the 15 circles) | Monthly Governance Meeting | WFM Team |
| 15 | Number of Dispatcher / FT | Measurable | Monthly (For all the 15 circles) | Monthly Governance Meeting | WFM Team |
| 16 | Total WO handled per month/ dispatcher | Measurable | Monthly (For all the 15 circles) | Monthly Governance Meeting | WFM Team |
| 17 | Open WO past due date more than a month | Measurable | Monthly (For all the 15 circles) | Monthly Governance Meeting | WFM Team |

BHARTI INDIA-FOPS PROCESS-PERFORMANCE INDICATOR

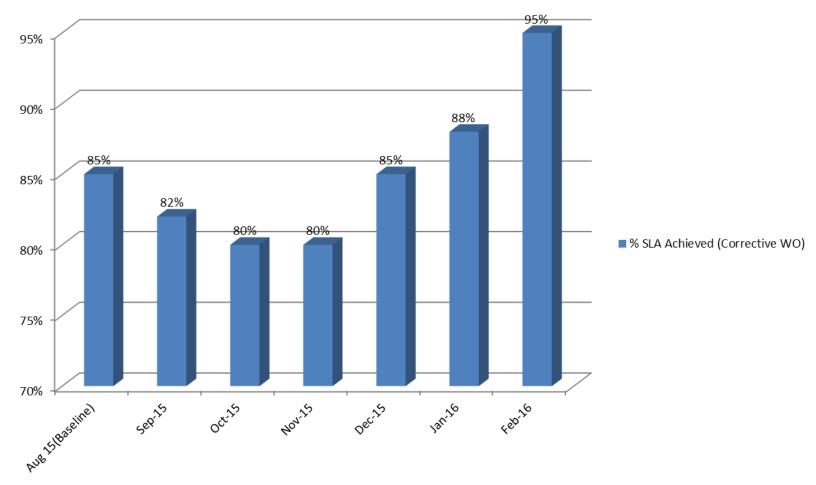
COMPOSITE RATIO FOR THE REJECTED WORK ORDERS WRT TO



THE REJECTED WO RATIO HAS REDUCED DRASTICALLY AND WAS BROUGHT DOWN BELOW THE MSTOP PRESCRIBED LEVEL. THE EXPLAINS A BETTER COORDINATION BETWEEN GNOC AND FSO TEAM IN TERMS OF WORK ORDER GENERATION QUALITY COMPLIANCE .

BHARTI INDIA-FIELD OPERATION PROCESS % SLA ACHIEVED (CORRECTIVE WO)





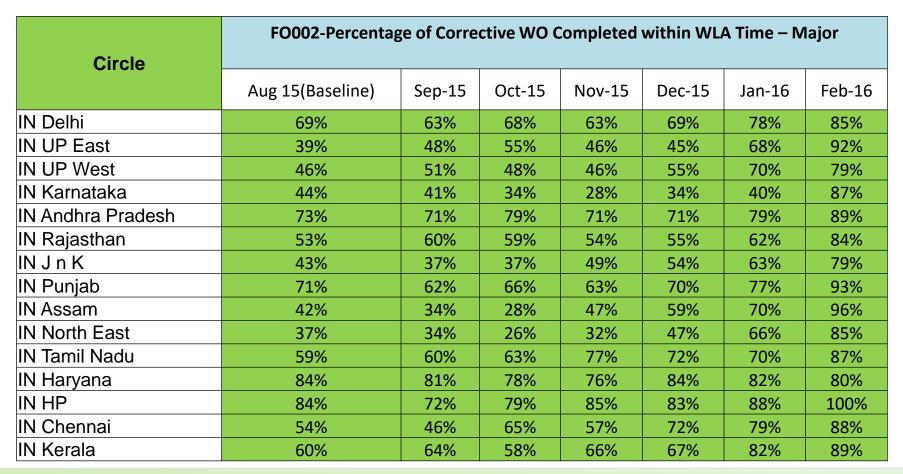
% SLA Achieved (Corrective WO)

FO001-PERCENTAGE OF CORRECTIVE WO COMPLETED WITHIN SULA TIME – CRITICAL(CIRCLE WISE)

| Circle | FO001-Percentage of Corrective WO Completed within WLA Time – Critical | | | | | | | | | | |
|-------------------|---|--------|--------|--------|--------|--------|--------|--|--|--|--|
| | Aug 15(Baseline) | Sep-15 | Oct-15 | Nov-15 | Dec-15 | Jan-16 | Feb-16 | | | | |
| IN Delhi | 55% | 36% | 42% | 43% | 64% | 70% | 80% | | | | |
| IN UP East | 22% | 18% | 25% | 22% | 16% | 50% | 94% | | | | |
| IN UP West | 34% | 30% | 15% | 15% | 30% | 50% | 90% | | | | |
| IN Karnataka | 47% | 25% | 38% | 42% | 43% | 50% | 67% | | | | |
| IN Andhra Pradesh | 62% | 55% | 61% | 59% | 72% | 73% | 80% | | | | |
| IN Rajasthan | 41% | 40% | 51% | 57% | 46% | 42% | 52% | | | | |
| IN J n K | 34% | 11% | 29% | 49% | 41% | 59% | 66% | | | | |
| IN Punjab | 43% | 56% | 32% | 45% | 63% | 49% | 83% | | | | |
| IN Assam | 28% | 32% | 15% | 20% | 37% | 50% | 73% | | | | |
| IN North East | 34% | 33% | 23% | 15% | 42% | 28% | 55% | | | | |
| IN Tamil Nadu | 40% | 53% | 61% | 46% | 50% | 62% | 96% | | | | |
| IN Haryana | 45% | 62% | 36% | 48% | 45% | 68% | 65% | | | | |
| IN HP | 84% | 50% | 63% | 67% | 81% | 75% | 100% | | | | |
| IN Chennai | 40% | 52% | 63% | 67% | 40% | 54% | 93% | | | | |
| IN Kerala | 8% | 50% | 52% | 61% | 60% | 74% | 78% | | | | |

ALL THE 15 CIRCLES HAVE SHOWN POSITIVE IMPROVEMENT TRENDS IN TERMS OF % OF CORRECTIVE WO COMPLETED WITHIN WLA TIME – CRITICAL

FO002-PERCENTAGE OF CORRECTIVE WO COMPLETED WITHIN WLA TIME – MAJOR(CIRCLE WISE)



ALL THE 15 CIRCLES HAVE SHOWN POSITIVE IMPROVEMENT TRENDS IN

TERMS OF % OF CORRECTIVE WO COMPLETED WITHIN WLA TIME - MAJOR (P2)

BHARTI INDIA-FIELD OPERATION PROCESS PI-NUMBER OF REPETITIVE VISITS PER SITE PER CORRECTIVE WO DURING THE MONTH

| | Numb | per of repe | etitive visi | ts per site | per correc | tive WO during the | e month |
|-------------------|---------------------|-------------|--------------|-------------|------------|--------------------|---------|
| Circle | Aug 15(Baseline) | Sep-15 | Oct-15 | Nov-15 | Dec-15 | Jan'16 | Feb-16 |
| IN Delhi | 0.09 | 0.10 | 0.13 | 0.10 | 0.07 | 0.07 | 0.05 |
| IN UP East | 0.09 | 0.09 | 0.11 | 0.11 | 0.18 | 0.26 | 0.23 |
| IN UP West | 0.09 | 0.22 | 0.17 | 0.13 | 0.13 | 0.07 | 0.06 |
| IN Karnataka | 0.09 | 0.05 | 0.07 | 0.06 | 0.05 | 0.07 | 0.02 |
| IN Andhra Pradesh | 0.09 | 0.10 | 0.09 | 0.09 | 0.06 | 0.06 | 0.06 |
| IN Rajasthan | 0.09 | 0.11 | 0.11 | 0.08 | 0.12 | 0.11 | 0.10 |
| IN J n K | 0.09 | 0.09 | 0.09 | 0.07 | 0.06 | 0.05 | 0.02 |
| IN Punjab | 0.09 | 0.12 | 0.11 | 0.08 | 0.09 | 0.05 | 0.04 |
| IN Assam | 0.09 | 0.05 | 0.14 | 0.09 | 0.07 | 0.10 | 0.16 |
| IN North East | 0.09 | 0.10 | 0.17 | 0.14 | 0.13 | 0.23 | 0.21 |
| IN Tamil Nadu | 0.09 | 0.03 | 0.03 | 0.03 | 0.03 | 0.04 | 0.03 |
| IN Haryana | 0.09 | 0.08 | 0.11 | 0.13 | 0.09 | 0.03 | 0.01 |
| IN HP | 0.09 | 0.20 | 0.19 | 0.18 | 0.11 | 0.04 | 0.01 |
| IN Chennai | 0.09 | 0.03 | 0.09 | 0.02 | 0.00 | 0.07 | 0.08 |
| IN Kerala | 0.09 | 0.02 | 0.02 | 0.02 | 0.02 | 0.03 | 0.07 |
| Average | 0.09 | 0.09 | 0.11 | 0.09 | 0.08 | 0.08 | 0.08 |



PI-AVERAGE TIME ON SITE TO RESOLVE CORRECTIVE WORK ORDERS

| | Avera | ige Time on | Site of reso | lved correct | ive WO's (In | minutes) | |
|-------------------|------------------|-------------|--------------|--------------|--------------|----------|--------|
| Circle | Aug 15(Baseline) | Sep-15 | Oct-15 | Nov-15 | Dec-15 | Jan-16 | Feb-16 |
| IN Delhi | 102 | 113 | 55 | 45 | 37 | 33 | 38 |
| IN UP East | 59 | 88 | 104 | 106 | 72 | 74 | 91 |
| IN UP West | 164 | 74 | 54 | 62 | 50 | 28 | 31 |
| IN Karnataka | 161 | 67 | 98 | 139 | 160 | 230 | 53 |
| IN Andhra Pradesh | 142 | 153 | 102 | 113 | 117 | 86 | 73 |
| IN Rajasthan | 100 | 78 | 85 | 104 | 96 | 98 | 46 |
| IN J n K | 106 | 172 | 52 | 36 | 40 | 45 | 31 |
| IN Punjab | 124 | 90 | 71 | 55 | 43 | 35 | 20 |
| IN Assam | 311 | 89 | 126 | 71 | 43 | 123 | 35 |
| IN North East | 156 | 84 | 79 | 113 | 50 | 125 | 34 |
| IN Tamil Nadu | 110 | 146 | 137 | 136 | 163 | 28 | 115 |
| IN Haryana | 46 | 41 | 46 | 63 | 27 | 32 | 25 |
| IN HP | 83 | 57 | 50 | 54 | 51 | 50 | 22 |
| IN Chennai | 499 | 546 | 360 | 678 | 118 | 110 | 549 |
| IN Kerala | 204 | 113 | 178 | 146 | 185 | 382 | 412 |
| Average | 158 | 128 | 106 | 128 | 84 | 99 | 105 |

35 % REDUCTION IN AVERAGE TIME ON SITE TO RESOLVE CORRECTIVE WORK ORDER. THIS REFLECTS BETTER CO ORDINATION BETWEEN GNOC-WFM-FT

FO005-PERCENTAGE OF PREVENTIVE MAINTENANCE WO COMPLETED WITHIN WLA TIME



| Circle | FO005-Percentag | e of Preven | tive Mainte | nance WO co | ompleted wi | ithin WLA Ti | me |
|-------------------|------------------|-------------|-------------|-------------|-------------|--------------|--------|
| Circle | Aug 15(Baseline) | Sep-15 | Oct-15 | Nov-15 | Dec-15 | Jan-16 | Feb-16 |
| IN Delhi | 92% | 95% | 98% | 100% | 100% | 100% | 100% |
| IN UP East | 0% | 100% | 99% | 99% | 99% | 100% | 100% |
| IN UP West | 0% | 0% | 100% | 100% | 100% | 100% | 100% |
| IN Karnataka | 50% | 100% | 100% | 100% | 100% | 100% | 100% |
| IN Andhra Pradesh | 100% | 98% | 100% | 100% | 100% | 100% | 100% |
| IN Rajasthan | 99% | 100% | 95% | 100% | 96% | 100% | 100% |
| IN J n K | 0% | 0% | 100% | 100% | 100% | 100% | 100% |
| IN Punjab | 0% | 100% | 100% | 100% | 100% | 100% | 100% |
| IN Assam | 0% | 0% | 100% | 100% | 100% | 100% | 100% |
| IN North East | 87% | 77% | 100% | 100% | 100% | 100% | 100% |
| IN Tamil Nadu | 0% | 100% | 100% | 100% | 100% | 100% | 100% |
| IN Haryana | 0% | 0% | 100% | 98% | 100% | 100% | 99% |
| IN HP | 0% | 99% | 93% | 92% | 100% | 100% | 100% |
| IN Chennai | 100% | 50% | 100% | 100% | - | - | 100% |
| IN Kerala | 0% | 0% | 100% | 100% | 100% | 100% | 100% |

100 % SLA COMPLIANCE IN TERMS OF PERCENTAGE OF PREVENTIVE MAINTENANCE WORK ORDERS COMPLETED WITHIN WLA

BHARTI INDIA-FOPS PROCESS-PERFORMANCE INDICATOR

PI-AVERAGE TIME ON SITE TO RESOLVE PREVENTIVE MAINTENANCE



| | Ave | erage Time | e on Site o | f resolved | preventive | e WO's | |
|-------------------|------------------|------------|-------------|------------|------------|--------|--------|
| Circle | Aug 15(Baseline) | Sep-15 | Oct-15 | Nov-15 | Dec-15 | Jan-16 | Feb-16 |
| IN Delhi | 66 | 273 | 70 | 31 | 44 | 28 | 78 |
| IN UP East | 264 | 290 | 235 | 182 | 155 | 241 | 405 |
| IN UP West | 295 | 119 | 75 | 604 | 80 | 74 | 66 |
| IN Karnataka | 88 | 98 | 123 | 100 | 105 | 134 | 71 |
| IN Andhra Pradesh | 247 | 293 | 358 | 276 | 341 | 232 | 198 |
| IN Rajasthan | 196 | 565 | 625 | 44 | 407 | 129 | 85 |
| IN J n K | 193 | 100 | 104 | 170 | 99 | 82 | 54 |
| IN Punjab | 279 | 490 | 472 | 223 | 156 | 97 | 104 |
| IN Assam | 1185 | 1 | 175 | 30 | 72 | 176 | 99 |
| IN North East | 279 | | 83 | 13 | 11 | 15 | 135 |
| IN Tamil Nadu | 96 | 246 | 126 | 203 | 196 | 69 | 106 |
| IN Haryana | 484 | 10 | 363 | 120 | 239 | 229 | 347 |
| IN HP | 830 | 394 | 820 | 534 | 7 | 150 | 137 |
| IN Chennai | 1219 | 764 | 1425 | 136 | | 0 | 1152 |
| IN Kerala | 418 | 210 | 257 | 213 | 66 | 57 | 796 |
| Average | 410 | 275 | 354 | 191 | 141 | 114 | 255 |

38 % REDUCTION IN AVERAGE TIME ON SITE TO RESOLVE PREVENTIVE MAINTENANCE ORDER.

BHARTI INDIA-FOPS PROCESS-PERFORMANCE INDICATOR



PI-AVERAGE NUMBER OF CORRECTIVE / SITE IN A MONTH .

| | | Numbe | r of correcti | ve wo / site | in a month | | |
|-------------------|------------------|--------|---------------|--------------|------------|--------|--------|
| Circle | Aug 15(Baseline) | Sep-15 | Oct-15 | Nov-15 | Dec-15 | Jan-16 | Feb-16 |
| IN Delhi | 2.04 | 2.07 | 2.27 | 3.21 | 2.10 | 2.38 | 1.30 |
| IN UP East | 3.31 | 3.41 | 3.67 | 3.06 | 3.33 | 4.12 | 2.62 |
| IN UP West | 4.79 | 4.57 | 5.62 | 3.36 | 4.81 | 3.85 | 2.83 |
| IN Karnataka | 0.98 | 2.01 | 2.34 | 2.00 | 2.26 | 2.57 | 0.85 |
| IN Andhra Pradesh | 1.01 | 0.92 | 0.83 | 0.88 | 0.72 | 0.73 | 0.75 |
| IN Rajasthan | 2.36 | 2.21 | 1.97 | 1.48 | 1.85 | 2.12 | 1.82 |
| IN J n K | 2.06 | 1.62 | 1.85 | 1.71 | 3.33 | 3.08 | 1.02 |
| IN Punjab | 1.42 | 1.37 | 1.56 | 1.36 | 1.74 | 2.55 | 1.18 |
| IN Assam | 1.67 | 1.37 | 1.92 | 1.56 | 1.63 | 1.66 | 2.09 |
| IN North East | 3.75 | 3.25 | 3.48 | 3.41 | 3.05 | 4.17 | 4.34 |
| IN Tamil Nadu | 1.03 | 1.11 | 0.90 | 1.25 | 0.90 | 0.91 | 0.69 |
| IN Haryana | 2.11 | 1.73 | 2.60 | 2.60 | 4.10 | 2.42 | 1.02 |
| IN HP | 4.49 | 2.52 | 2.26 | 2.14 | 2.35 | 1.27 | 0.88 |
| IN Chennai | 0.69 | 0.49 | 0.79 | 1.53 | 1.78 | 0.54 | 0.64 |
| IN Kerala | 0.39 | 0.47 | 0.63 | 0.69 | 0.73 | 0.85 | 0.72 |
| Average | 2.14 | 1.94 | 2.18 | 2.02 | 2.31 | 2.21 | 1.52 |

80 % REDUCTION IN THE AVERAGE NUMBER OF CORRECTIVE / SITE

IN A MONTH



F0006-PERCENTAGE/COUNT OF PLANNED MAINTENANCE WO COMPLETED WITHIN WLA TIME (CIRCLE WISE)

| O tali | FO006-Percentage/Co | unt of Plar | ned Main | tenance W | O complet | ed within \ | WLA Time |
|-------------------|---------------------|-------------|----------|-----------|-----------|--------------------|-----------------|
| Circle | Aug 15(Baseline) | Sep-15 | Oct-15 | Nov-15 | Dec-15 | Jan-16 | Feb-16 |
| IN Delhi | 6543 | 7001 | 8155 | 4356 | 6487 | 8429 | 10684 |
| IN UP East | 4036 | 3400 | 4226 | 3640 | 4541 | 10864 | 9199 |
| IN UP West | 2693 | 3134 | 2175 | 2602 | 2856 | 3026 | 4043 |
| IN Karnataka | 4145 | 7364 | 7600 | 8123 | 7320 | 9041 | 7389 |
| IN Andhra Pradesh | 10647 | 12109 | 13263 | 14555 | 16303 | 16793 | 16868 |
| IN Rajasthan | 1953 | 1978 | 2263 | 1774 | 3081 | 7081 | 7335 |
| IN J n K | 3652 | 2863 | 2895 | 2963 | 3053 | 3600 | 3401 |
| IN Punjab | 4027 | 3818 | 3908 | 3364 | 5353 | 6211 | 10000 |
| IN Assam | 1118 | 2027 | 2327 | 1781 | 2812 | 4644 | 3441 |
| IN North East | 578 | 816 | 1041 | 1303 | 910 | 1687 | 1479 |
| IN Tamil Nadu | 5629 | 5065 | 4927 | 4715 | 5596 | 9912 | 11496 |
| IN Haryana | 1587 | 2356 | 2532 | 3079 | 2826 | 2280 | 2420 |
| IN HP | 1253 | 1408 | 1283 | 1143 | 846 | 1349 | 1394 |
| IN Chennai | 2148 | 1652 | 1411 | 1117 | 1398 | 1888 | 3874 |
| IN Kerala | 1040 | 919 | 831 | 619 | 635 | 1394 | 2874 |
| Average | 3403 | 3727 | 3922 | 3675 | 4267 | 5879 | 6349 |

86 % INCREASE IN THE COUNT OF PLANNED WORK ORDERS EXECUTED (AVERAGE).SLA COMPLIANCE IS 100 % THROUGH ALL THE CIRCLES

BHARTI INDIA-FOPS PROCESS-PERFORMANCE INDICATOR PI-AVERAGE TIME ON SITE TO RESOLVE PLANNED WORK ORDERS

| | ŀ | Average Tii | me on Site | of resolved | planned W | VO's | |
|-------------------|------------------|-------------|------------|-------------|-----------|--------|--------|
| Circle | Aug 15(Baseline) | Sep-15 | Oct-15 | Nov-15 | Dec-15 | Jan-16 | Feb-16 |
| IN Delhi | 1364 | 743 | 488 | 789 | 480 | 59 | 68 |
| IN UP East | 126 | 130 | 179 | 186 | 79 | 389 | 101 |
| IN UP West | 184 | 124 | 115 | 86 | 122 | 79 | 54 |
| IN Karnataka | 114 | 112 | 187 | 105 | 168 | 126 | 118 |
| IN Andhra Pradesh | 139 | 156 | 148 | 139 | 150 | 192 | 117 |
| IN Rajasthan | 344 | 365 | 642 | 1064 | 549 | 276 | 284 |
| IN J n K | 183 | 272 | 108 | 109 | 97 | 87 | 77 |
| IN Punjab | 923 | 488 | 580 | 230 | 219 | 160 | 117 |
| IN Assam | 405 | 199 | 207 | 920 | 219 | 148 | 130 |
| IN North East | 427 | 264 | 244 | 513 | 801 | 326 | 201 |
| IN Tamil Nadu | 87 | 107 | 92 | 64 | 122 | 130 | 165 |
| IN Haryana | 598 | 798 | 477 | 265 | 308 | 290 | 512 |
| IN HP | 637 | 1079 | 712 | 1136 | 612 | 158 | 194 |
| IN Chennai | 1226 | 618 | 1117 | 102 | 117 | 991 | 103 |
| IN Kerala | 204 | 216 | 226 | 173 | 76 | 111 | 629 |
| Average | 464 | 378 | 368 | 392 | 275 | 235 | 191 |

30 % REDUCTION IN AVERAGE TIME ON SITE TO RESOLVE PLANNED WORK ORDERS.

FO007-PERCENTAGE /COUNT OF IMPLEMENTATION WO COMPLETED WITHIN WLA TIME (CIRCLE WISE)



| | FO007-Percenta | age of Imp | ementatio | n WO com | pleted witl | hin WLA Ti | me |
|-------------------|------------------|------------|-----------|----------|-------------|------------|--------|
| Circle | Aug 15(Baseline) | Sep-15 | Oct-15 | Nov-15 | Dec-15 | Jan-16 | Feb-16 |
| IN Delhi | 399 | 1016 | 2069 | 704 | 1548 | 2063 | 1787 |
| IN UP East | 147 | 524 | 1336 | 864 | 106 | 13 | 303 |
| IN UP West | 35 | 5 | 11 | 79 | 38 | 113 | 224 |
| IN Karnataka | 219 | 52 | 78 | 43 | 103 | 217 | 325 |
| IN Andhra Pradesh | 1091 | 580 | 564 | 1117 | 1406 | 1299 | 3474 |
| IN Rajasthan | 185 | 392 | 209 | 64 | 166 | 368 | 490 |
| IN J n K | 1 | 5 | 10 | 39 | 49 | 30 | 52 |
| IN Punjab | 63 | 6 | 5 | 7 | 10 | 1 | 16 |
| IN Assam | 349 | 384 | 313 | 502 | 207 | 436 | 491 |
| IN North East | 166 | 165 | 172 | 254 | 283 | 248 | 230 |
| IN Tamil Nadu | 58 | 47 | 52 | 104 | 100 | 135 | 209 |
| IN Haryana | 33 | 23 | 9 | 2 | 14 | - | 13 |
| IN HP | 132 | 7 | 42 | 18 | 54 | 95 | 69 |
| IN Chennai | 31 | 12 | 2 | 4 | - | 25 | 93 |
| IN Kerala | 31 | 14 | 5 | 32 | 37 | 86 | 112 |
| Average | 196 | 215 | 325 | 255 | 294 | 366 | 525 |

86 % INCREASE IN THE NUMBER OF IMPLEMENTATION WORK ORDERS EXECUTED (AVERAGE).SLA COMPLIANCE IS 100 % FOR ALL THE CIRCLES.

FO008-PERCENTAGE /COUNT OF PROVISIONING WO COMPLETED WITHIN WLA TIME (CIRCLE WISE)



| | FO008-Percentage of Provisioning WO completed within WLA Time | | | | | | | |
|-------------------|---|--------|--------|--------|--------|--------|--------|--|
| Circle | Aug 15(Baseline) | Sep-15 | Oct-15 | Nov-15 | Dec-15 | Jan-16 | Feb-16 | |
| IN Delhi | 0 | 0 | - | - | 1 | - | - | |
| IN UP East | 0 | 0 | - | - | - | - | - | |
| IN UP West | 83 | 167 | 160 | 98 | 397 | 125 | 334 | |
| IN Karnataka | 666 | 799 | 494 | 80 | 300 | 304 | 218 | |
| IN Andhra Pradesh | 492 | 271 | 154 | 312 | 217 | 286 | 348 | |
| IN Rajasthan | 50 | 13 | 334 | 41 | 36 | 484 | 48 | |
| IN J n K | 48 | 19 | 133 | 80 | 95 | 122 | 156 | |
| IN Punjab | 108 | 19 | 13 | 24 | 5 | 26 | 1 | |
| IN Assam | 0 | 0 | - | - | - | - | 53 | |
| IN North East | 0 | 0 | - | - | - | - | 38 | |
| IN Tamil Nadu | 505 | 393 | 448 | 474 | 458 | 707 | 809 | |
| IN Haryana | 1 | 5 | 1 | 5 | 11 | 22 | 49 | |
| IN HP | 31 | 10 | 6 | 73 | 31 | 15 | 23 | |
| IN Chennai | 76 | 61 | 66 | 16 | 5 | 53 | 123 | |
| IN Kerala | 321 | 243 | 255 | 240 | 158 | 255 | 801 | |
| Average | 158 | 133 | 187 | 131 | 142 | 218 | 230 | |

45 % INCREASE IN THE COUNT OF PROVISIONING WORK ORDERS EXECUTED (AVERAGE).

BHARTI INDIA-FOPS PROCESS-PERFORMANCE INDICATOR

PI-AVERAGE NUMBER OF TOTAL WO RESOLVED PER TECHNICIAN DURING A MONTH

| | Average Number of total WO's resolved per technician during the month | | | | | | | |
|-------------------|---|--------|--------|--------|--------|--------|--------|--|
| Circle | Aug 15(Baseline) | Sep-15 | Oct-15 | Nov-15 | Dec-15 | Jan-16 | Feb-16 | |
| IN Delhi | 125.29 | 132.84 | 128.81 | 185.66 | 129.68 | 125.68 | 119.12 | |
| IN UP East | 200.88 | 198.87 | 83.38 | 145.96 | 71.61 | 160.82 | 145.60 | |
| IN UP West | 146.60 | 141.76 | 83.61 | 109.05 | 120.40 | 188.49 | 143.48 | |
| IN Karnataka | 106.53 | 181.22 | 169.06 | 176.88 | 136.86 | 143.80 | 133.86 | |
| IN Andhra Pradesh | 153.53 | 150.40 | 126.05 | 154.40 | 138.71 | 62.18 | 154.25 | |
| IN Rajasthan | 120.24 | 113.68 | 86.86 | 74.47 | 83.96 | 92.33 | 160.66 | |
| IN J n K | 75.53 | 56.80 | 48.09 | 65.63 | 73.23 | 70.73 | 45.09 | |
| IN Punjab | 116.16 | 107.16 | 88.43 | 120.51 | 142.63 | 150.89 | 111.03 | |
| IN Assam | 76.79 | 69.91 | 81.40 | 92.50 | 88.53 | 70.70 | 116.16 | |
| IN North East | 117.08 | 101.00 | 95.32 | 119.16 | 103.78 | 137.43 | 145.11 | |
| IN Tamil Nadu | 174.52 | 174.09 | 110.48 | 183.27 | 123.85 | 110.99 | 207.96 | |
| IN Haryana | 143.04 | 133.95 | 143.35 | 248.09 | 220.40 | 192.62 | 131.24 | |
| IN HP | 114.30 | 78.68 | 51.64 | 79.39 | 53.44 | 61.34 | 57.03 | |
| IN Chennai | 102.84 | 74.64 | 89.36 | 167.74 | 25.74 | 89.60 | 189.66 | |
| IN Kerala | 50.42 | 53.24 | 50.10 | 68.94 | 66.75 | 59.72 | 113.33 | |
| Average | 122 | 117 | 95 | 132 | 105 | 135 | 136 | |

10 % INCREASE IN AVERAGE NUMBER OF TOTAL WO ORDERS RESOLVED PER **TECHNICIAN IN A MONTH**

BHARTI INDIA-FOPS PROCESS-PERFORMANCE INDICATOR FIELD TECHNICIANS UTILIZATION DURING THE MONTH.



| Circle | Field technicians utilization during the month (In terms of Work orders) | | | | | | | |
|-------------------|--|--------|--------|--------|--------|--------|--------|--|
| | Aug 15(Baseline) | Sep-15 | Oct-15 | Nov-15 | Dec-15 | Jan-16 | Feb-16 | |
| IN Delhi | 4.15 | 4.66 | 5 | 6.5 | 4.74 | 5.52 | 4.8 | |
| IN UP East | 3.35 | 2.72 | 3.25 | 2.31 | 2.63 | 5.25 | 5.88 | |
| IN UP West | 3.48 | 3.66 | 3.39 | 3.03 | 4.28 | 5.81 | 5.77 | |
| IN Karnataka | 3.96 | 6.76 | 6.68 | 6.34 | 4.99 | 6.25 | 5.39 | |
| IN Andhra Pradesh | 5.49 | 5.25 | 4.92 | 5.45 | 4.98 | 5.36 | 6.23 | |
| IN Rajasthan | 4.43 | 4.03 | 3.39 | 2.61 | 3.03 | 4.06 | 6.45 | |
| IN J n K | 2.52 | 1.84 | 1.87 | 2.09 | 2.64 | 2.74 | 1.8 | |
| IN Punjab | 3.68 | 3.51 | 3.48 | 3.68 | 5.17 | 5.8 | 4.45 | |
| IN Assam | 2.11 | 2.23 | 3.13 | 3.32 | 3.22 | 4.1 | 4.66 | |
| IN North East | 3.82 | 3.2 | 3.65 | 4.41 | 3.8 | 5.66 | 5.82 | |
| IN Tamil Nadu | 4.94 | 4.83 | 4.32 | 4.02 | 4.48 | 6.74 | 8.36 | |
| IN Haryana | 4.73 | 4.31 | 5.48 | 8.23 | 7.97 | 7.56 | 5.29 | |
| IN HP | 3.27 | 2.26 | 2 | 2.47 | 1.94 | 2.67 | 2.28 | |
| IN Chennai | 3.81 | 2.43 | 3.46 | 1.64 | 0.93 | 4 | 7.8 | |
| IN Kerala | 1.74 | 1.79 | 1.93 | 2.04 | 2.41 | 2.39 | 4.56 | |
| Average | 3.69 | 3.56 | 3.73 | 3.8 | 3.81 | 4.92 | 5.30 | |

WIKI ACCESS DETAILS IMPORTANT INFORMATION

- Wiki Read Access is available to all Ericsson Employees (login with respective Signum ID)
- Wiki Write/ Editing Access could be asked from the MSTOP Manager- Jonas Sjöström
- If the Changes to Level-4.5 are required (i.e. Account Specific Customized Work Instruction) The Local Process SPOC should follow the mentioned steps:
 - Request should be submitted to the New MSTOP Wiki Manager
 - Only Approved Changes to be performed
 - Changes should be carried out as per MSTOP Training Modules-IX & X
 - Communication to all the Impacted Process users as well as the assigned Process Champion.

IMPORTANT WIKI LINKS FIELD OPERATIONS



- 1. FSO MSTOP Wiki Home Page
- 2. Field Operations Process Description
- 3. Expanded Level 3 Process Flow (Flow Chart)
- 4. Field Operations Hierarchic Escalation Procedure
- 5. Field Operations Management Level 4.0 Index Page
- 6. Link to Level 4.5 (Customization) for Bharti India



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