



# HUTCH ITALY MSTOP FIELD OPERATIONS PROCESS PROCESS ROLL-OUT CLOSURE REPORT

MSTOP PROJECT : RMED HUTCH ITALY

PROCESS ROLL OUT DATE: 02.11.2016
PROCESS GO LIVE DATE: 29.02.2016

OBSERVATION PERIOD : MARCH 2016-SEPTEMBER 2016

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GLOBAL PC-GDF

# HUTCH ITALY FIELD OPERATION PROCESS DEPLOYMENT PROCESS REPORT SUMMARY



- ☐ THE FIELD OPERATION PROCESS WENT LIVE ON 29/02/2016.
- ☐ THE FIELD OPERATION PROCESS WAS UNDER OBSERVATION FROM MARCH 2016 TO SEPTEMBER 2016
- □ DURING THE OBSERVATION PERIOD REGULAR GOVERNANCE MEETING WERE CONDUCTED ON BIWEEKLY BASIS OR AS ON REQUIRED IN ORDER TO MONITOR THE EFFECTIVE IMPLEMENTATION OF THE PROCESS AND ALSO TO OBSERVE THE BOTTLENECKS IN THE PRACTICAL IMPLEMENTATION OF THE PROCESS DOCUMENT.
- THE PROCESS KPI'S WERE MEASURED ON MONTHLY BASIS IN ORDER TO OBSERVE THE EFFECTIVENESS OF THE PROCESS DEPLOYMENT AND SHARED WITH ALL THE STAKEHOLDERS
- GOING FORWARD THE PROCESS DOCUMENT OWNER WILL BE DOMENICO FRANCO(DISPATCHING CENTER MANAGER)
- GOING FORWARD THE PROCESS KPI OWNER WILL BE DOMENICO FRANCO(DISPATCHING CENTER MANAGER).

# HUTCH ITALY-FIELD OPERATION PROCESS PROCESS KPIS DATA OWNERSHIP AND FREQUENCY



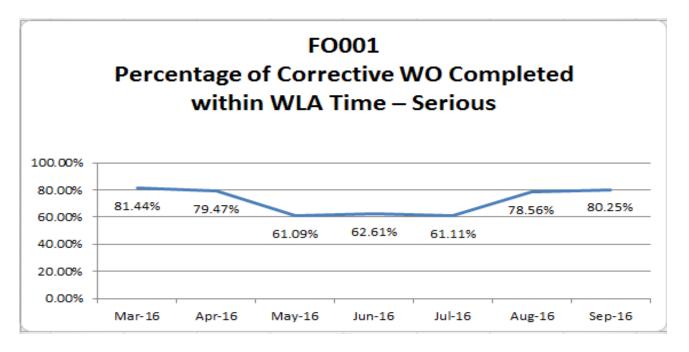
#### MSTOP Field operations Process KPI measurement-Hutch Italy

| КРІ   | Measurable/Non Measurable             | Responsible                         | Frequency |  |
|---|---------------------------------------|-------------------------------------|-----------|--|
| FO001-(Percentage of Corrective WO Completed within WLA Time – Serious)               | Measurable                            | DC governance team(Domenico Franco) | Monthly   |  |
| FO002-(Percentage of Corrective WO Completed within WLA Time – Major)                 | Measurable                            | DC governance team(Domenico Franco) | Monthly   |  |
| FO003-Percentage of Corrective WO Completed within WLA Time – Medium                  | Measurable                            | DC governance team(Domenico Franco) | Monthly   |  |
| FO004-(Percentage of Corrective WO Completed within WLA Time – Minor)                 | Measurable                            | DC governance team(Domenico Franco) | Monthly   |  |
| FO005-Percentage of Preventive Maintenance WO completed within WLA Time               | Non Measurable Under Present Contract | DC governance team(Domenico Franco) | Monthly   |  |
| FO006-Percentage of Planned Maintenance WO completed within WLA Time;                 | Measurable                            | DC governance team(Domenico Franco) | Monthly   |  |
| FO007-Percentage of Implementation WO completed within WLA Time;                      | Measurable                            | DC governance team(Domenico Franco) | Monthly   |  |
| FO008-Percentage of Provisioning WO completed within WLA Time;                        | Measurable                            | DC governance team(Domenico Franco) | Monthly   |  |
| FO009-Number of WO completed outside WLA Time, caused by missing Spare Parts / Tools; | Measurable                            | DC governance team(Domenico Franco) | Monthly   |  |
| FO010-Number of failures to provide physical site access;                             | Non Measurable Under Present Contract | DC governance team(Domenico Franco) | Monthly   |  |
| FO011-Average Travel Time;  | Measurable                            | DC governance team(Domenico Franco) | Monthly   |  |

# HUTCH ITALY-FIELD OPERATION PROCESS PERFORMANCE INDICATORS DATA OWNERSHIP AND FREQUENCE

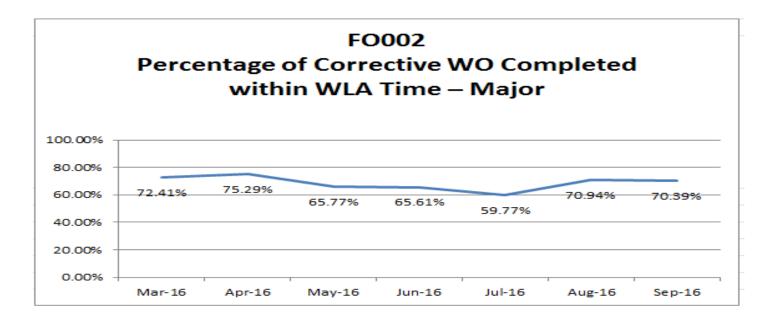
| Performance indicators related to Field Operations processes |   |  |           |  |
|--|---|--|-----------|--|
| PI   | Description   | Measurable/Non measurable                                    | Frequency |  |
| 1  | Number of repetitive visits per site per corrective WO during the month | Measurable   | Monthly   |  |
| 2  | Number of total deferred internal WO's during the month                 | Measurable   | Monthly   |  |
| 3  | Number of total deferred external WO's during the month                 | Measurable   | Monthly   |  |
| 4  | Average response time for corrective Priority 1 ( till FT accept)       | Measurable   | Monthly   |  |
| 5  | Average response time for field tech ( dispatched till FT accept)       | Measurable   | Monthly   |  |
| 6  | Average Time on Site of resolved corrective WO's                        | Measurable   | Monthly   |  |
| 7  | Average Time on Site of resolved preventive WO's                        | Measurable   | Monthly   |  |
| 8  | Average Time on Site of resolved planned WO's                           | Measurable   | Monthly   |  |
| 9  | Average Time on Site of resolved provisioning WO's                      | Measurable   | Monthly   |  |
| 10   | Average Time on Site of resolved implementation WO's                    | Measurable   | Monthly   |  |
| 11   | Average Number of total WO's resolved per technician during the month   | <b>Measurable</b> (Common for Both Vodafone and Hutch Italy) | Monthly   |  |
| 12   | Field technicians utilization during the month                          | Measurable (Common for Both Vodafone and Hutch Italy)        | Monthly   |  |
| 13   | Number of Site / FT   | <b>Measurable</b> (Common for Both Vodafone and Hutch Italy) | Monthly   |  |
| 14   | Number of corrective / site   | Measurable (Common for Both Vodafone and Hutch Italy)        | Monthly   |  |
| 15   | Number of Dispatcher / FT   | Measurable (Common for Both Vodafone and Hutch Italy)        | Monthly   |  |
| 16   | Total WO handled per month/ dispatcher                                  | Measurable (Common for Both Vodafone and Hutch Italy)        | Monthly   |  |
| 17   | Number of FT experienced / FT assessed                                  | Measurable (Common for Both Vodafone and Hutch Italy)        | Monthly   |  |
| 18   | Number of Manager /FT   | Measurable (Common for Both Vodafone and Hutch Italy)        | Monthly   |  |
| 19   | Number of supervisor /FT  | Measurable (Common for Both Vodafone and Hutch Italy)        | Monthly   |  |
| 20   | Open WO past due date more than a month                                 | Measurable (Common for Both Vodafone and Hutch Italy)        | Monthly   |  |





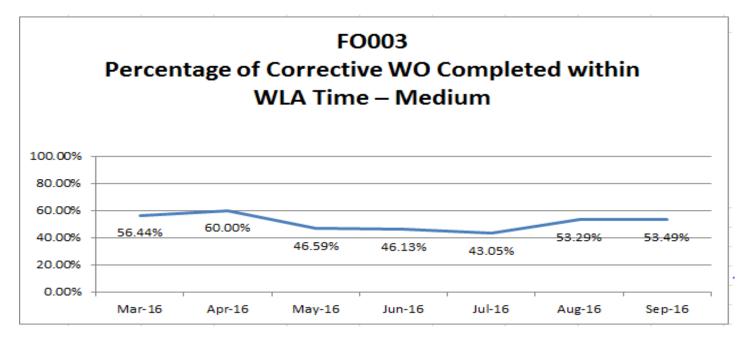
FO001(% OF CORRECTIVE WO COMPLETED WITHIN WLA TIME) —A
DOWNWARD TREND WAS OBSERVED DURING THE MONTH OF (MAY
2016 TO JULY 2016).HOW EVER A GRADUAL IMPROVEMENT AND
STABILITY HAS BEEN OBSERVED FROM AUGUST 2016 TOWARDS.
THIS CAN BE ATTRIBUTED TO THE IMPROVED CO ORDINATION AND
SUPERVISION BETWEEN CENTRAL DISPATCH AND FIELD
TECHNICIAN FOR WORK ORDER(SERIOUS).





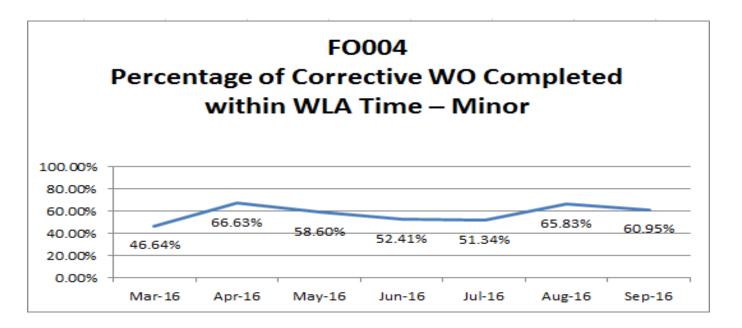
FO002(% OF CORRECTIVE WO COMPLETED WITHIN WLA TIME-MAJOR) -A DOWNWARD TREND WAS OBSERVED DURING THE MONTH OF (MAY 2016 TO JULY 2016).HOW EVER A GRADUAL IMPROVEMENT AND STABILITY HAS BEEN OBSERVED FROM AUGUST 2016 TOWARDS. THIS CAN BE ATTRIBUTED TO THE IMPROVED CO ORDINATION AND SUPERVISION BETWEEN CENTRAL DISPATCH AND FIELD TECHNICIAN FOR WORK ORDER(MAJOR).





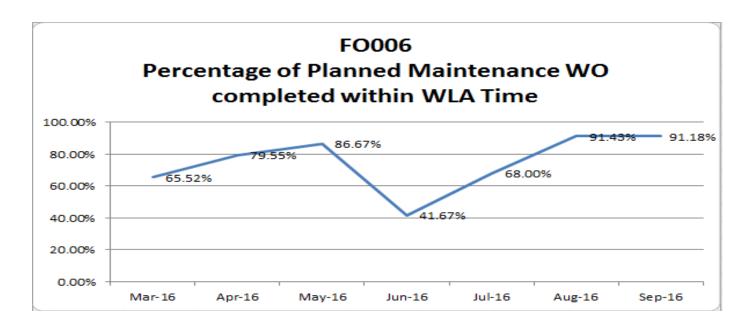
FO003(% OF CORRECTIVE WO COMPLETED WITHIN WLA TIME-MEDIUM) —A DOWNWARD TREND WAS OBSERVED DURING THE MONTH OF (MAY 2016 TO JULY 2016).HOW EVER A GRADUAL IMPROVEMENT AND STABILITY HAS BEEN OBSERVED FROM AUGUST 2016 TOWARDS. THIS CAN BE ATTRIBUTED TO THE IMPROVED CO ORDINATION BETWEEN CENTRAL DISPATCH AND FIELD TECHNICIAN FOR WORK ORDER(MEDIUM).





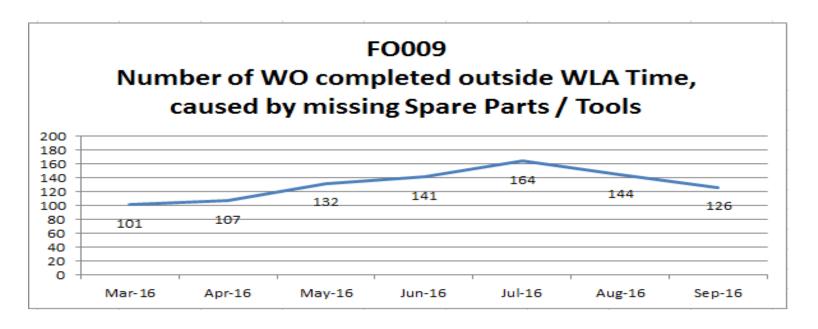
FO004(% OF CORRECTIVE WO COMPLETED WITHIN WLA TIME-MINOR) —A DOWNWARD TREND WAS OBSERVED DURING THE MONTH OF (MAY 2016 TO JULY 2016).HOW EVER A GRADUAL IMPROVEMENT HAS BEEN OBSERVED FROM AUGUST 2016 TOWARDS. THIS CAN BE ATTRIBUTED TO THE IMPROVED CO ORDINATION BETWEEN CENTRAL DISPATCH AND FIELD TECHNICIAN FOR WORK ORDER (MEDIUM).





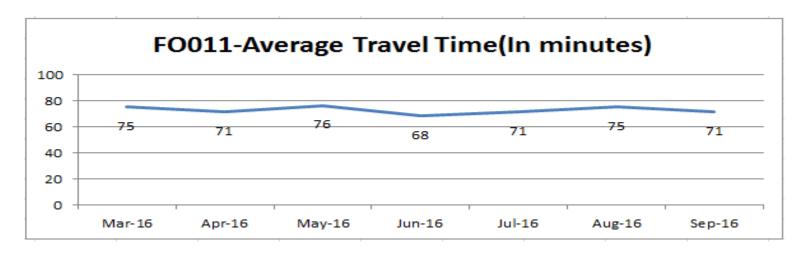
FO006(% OF PLANNED MAINTENANCE WO COMPLETED WITHIN WLA TIME) —A DOWNWARD TREND WAS OBSERVED DURING THE MONTH OF JULY 2016. HOW EVER A GRADUAL IMPROVEMENT AND STABILITY HAS BEEN OBSERVED FROM JULY 2016 TOWARDS. SEGREGATION OF WORK ORDERS INTO PREVENTIVE PLANNED, PROVISIONING AND IMPLEMENTATION NEEDS TO BE EXECUTED.





FO009- (NUMBER OF WO COMPLETED OUTSIDE WLA TIME, CAUSED BY MISSING SPARE PARTS / TOOLS)-THIS KPI HAS UNDERGONE A GRADUAL IMPROVEMENT FROM AUGUST 2016 ONWARDS. THIS CAN BE ATTRIBUTED TO THE IMPLEMENTATIONS OF THE SPM PROCESS AS RECOMMENDED BY MSTOP.

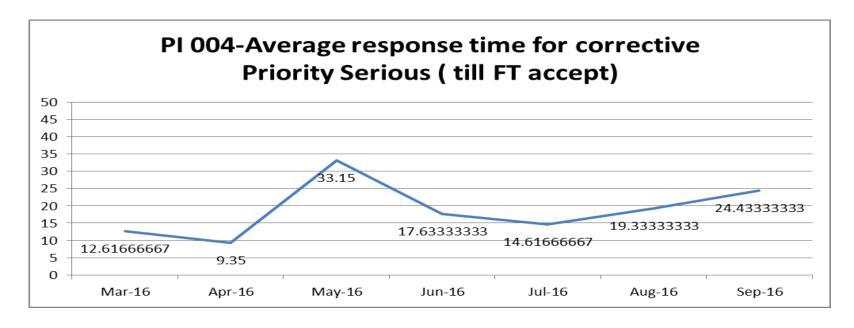




FO011-AVERAGE TRAVEL TIME-THIS KPI HAS BEEN STABLE THROUGH THE OBSERVATION PERIOD.

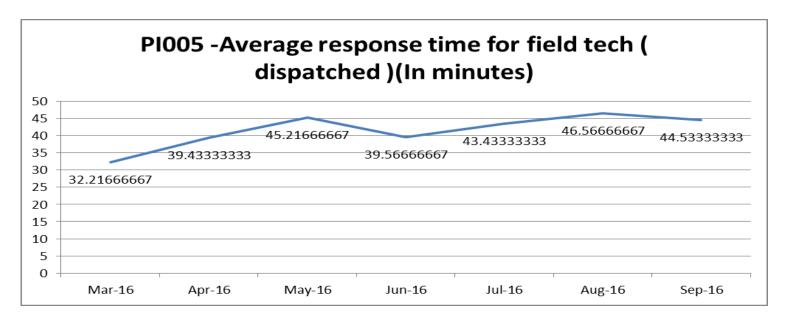
#### PROCEESS PERFORMANCE INDICATOR FIELD OPERATIONS PROCESS





<u>PIOO4(AVERAGE RESPONSE TIME FOR CORRECTIVE PRIORITY</u>
<u>SERIOUS)</u>-THIS PI HAS BEEN STABLE AND IMPROVEMENT
OBSERVED FROM JULY 2016 ONWARDS. FSO TEAM WILL FOCUS
ON IMPROVING FURTHER.





PIO05-AVERAGE RESPONSE TIME (DISPATCHED)THERE HAS BEEN AN UPWARD TREND OBSERVED FOR
THIS PI.A MORE IMPROVED CO ORDINATION AND
SUPERVISION BETWEEN CENTRAL DISPATCH AND
FIELD TECHNICIAN HAS BEEN AGREED UPON AS AN
WAY FORWARD.

#### OBSERVATION PERIOD SUMMARY KPI MEASUREMENT REPORT & ANALYSIS



- □THE PROCESS WAS KEPT UNDER OBSERVATION FOR 7 MONTHS STARTING 1<sup>ST</sup> MARCH 2016.
- KPI MEASUREMENT ANALYSIS (BASED ON THE KPI DATA FOR MORE THAN 7 MONTH ARE CAPTURED FROM MARCH' 2016 TO SEPTEMBER' 2016...
- PERIODIC REVIEW MEETINGS WERE CONDUCTED WITH STAKEHOLDERS TO CHECK THE WORKING OF THIS PROCESS ON GROUND LEVEL. NO DEVIATION IN THE WAYS OF WORKING WAS OBSERVED.
- ☐ THE PROCESS IS FOUND TO BE STABLE WITHOUT ANY NEGATIVE IMPACT IN CONTRACT FULFILLMENT.
- ☐ THE PROCESS BRINGS IN CLEAR IDENTIFICATION IN ROLES AND RESPONSIBILITIES (THROUGH RASCI MATRIX IN PLACE) OF DIFFERENT TEAMS INVOLVED WHILE CARRYING OUT THEIR ACTIVITIES.

#### OBSERVATION PERIOD SUMMARY KPI MEASUREMENT REPORT & ANALYSIS



- TREND WAS OBSERVED DURING THE MONTH OF (MAY 2016 TO JULY 2016). HOW EVER A GRADUAL IMPROVEMENT AND STABILITY HAS BEEN OBSERVED FROM AUGUST 2016 TOWARDS. THIS CAN BE ATTRIBUTED TO THE IMPROVED CO ORDINATION AND SUPERVISION BETWEEN CENTRAL DISPATCH AND FIELD TECHNICIAN FOR WORK ORDER (SERIOUS).
- > FO002(% OF CORRECTIVE WO COMPLETED WITHIN WLA TIME-MAJOR) —A
  DOWNWARD TREND WAS OBSERVED DURING THE MONTH OF (MAY 2016 TO
  JULY 2016).HOW EVER A GRADUAL IMPROVEMENT AND STABILITY HAS BEEN
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  IMPROVED CO ORDINATION AND SUPERVISION BETWEEN CENTRAL
  DISPATCH AND FIELD TECHNICIAN FOR WORK ORDER(MAJOR).

#### OBSERVATION PERIOD SUMMARY KPI MEASUREMENT REPORT & ANALYSIS



- > FO003(% OF CORRECTIVE WO COMPLETED WITHIN WLA TIME-MEDIUM) —A
  DOWNWARD TREND WAS OBSERVED DURING THE MONTH OF (MAY 2016 TO
  JULY 2016).HOW EVER A GRADUAL IMPROVEMENT AND STABILITY HAS BEEN
  OBSERVED FROM AUGUST 2016 TOWARDS. THIS CAN BE ATTRIBUTED TO THE
  IMPROVED CO ORDINATION BETWEEN CENTRAL DISPATCH AND FIELD
  TECHNICIAN FOR WORK ORDER(MEDIUM).
- > FO009- (NUMBER OF WO COMPLETED OUTSIDE WLA TIME, CAUSED BY MISSING SPARE PARTS / TOOLS)-THIS KPI HAS UNDERGONE A GRADUAL IMPROVEMENT FROM AUGUST 2016 ONWARDS. THIS CAN BE ATTRIBUTED TO THE IMPLEMENTATIONS OF THE SPM PROCESS AS RECOMMENDED BY MSTOP

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#### FURTHER IMPROVEMENT ACTION POINTS



- □ A BETTER COORDINATION BETWEEN CENTRAL DISPATCH AND FIELD TECHNICIAN ON SERIOUS CASE WITH TIMELY FOLLOW UP AND AN ESCALATION MATRIX FORMULATION FOR SERIOUS CASES AS RECOMMENDED BY MSTOP PROCESS.
- □ .A SEGREGATION BETWEEN PREVENTIVE ,PLANNED , PROVISIONING, IMPLEMENTATION WORK ORDERS WORK WITHIN THE WFM TOOLS. THIS WILL ENABLE BETTER PRESENTATION OF THE EFFORTS AND BETTER VISIBILITY ON THE PAIN AREA.AS OF NOW THERE IS NO VISIBILITY ON THESE ASPECTS.
- MORE FOCUS IS REQUIRED TO BE GIVEN IN IMPROVING THE "PERCENTAGE OF PREVENTIVE MAINTENANCE WO COMPLETED WITHIN WLA TIME (MAJOR)". ALSO THE FSO ORGANIZATION NEEDS TO ENSURE THAT THE PREVENTIVE MAINTENANCE CHECK LIST IS PROPERLY REVIEWED AND EXECUTED AS RECOMMENDED BY MSTOP PROCESS
- ☐ THIS PROCESS DOCUMENT HAS BEEN MADE IN ACCORDANCE WITH THE WLA AND OLA. THIS PROCESS DOCUMENT SHOULD BE REVIEWED AND UPDATED ON HALF YEARLY BASIS.
- A KNOWLEDGE SHARING SESSION SHOULD BE INITIATED FOR THE SUPERVISORS ON REGULAR INTERVAL SO THAT THEY ARE IN SYNC WITH ANY NEW UPDATE/MODIFICATION WITHIN THE CONTRACTUAL WLA DOCUMENT BETWEEN FSO AND MSIP OPERATION .THIS WILL ENABLE THEM TO TRANSFER THE RELEVANT INFORMATION TO THE FIELD TECHNICIANS AS RECOMMENDED BY MSTOP PROCESS.
- □ AN EFFECTIVE UTILIZATION OF THE EXISTING MANPOWER THROUGH A WELL DEFINED RASCI MATRIX.

#### Value Add and benefits



#### Description of process scenario

- √ No ProcessDocument in place.
- ✓ No Process documentation available to train the new resources on theways of working.
- No segregation of work ordersint o Preventive, Planned, Provisioning and implementation
- ✓ Lackof awareness on the effective ut tation of SPM process for the Spare part main tenance.

#### Description of Benefits

- ✓ Processwas customized (Evel 4.5) based on the contractscope.
- ✓ Carty on end toend Processscope, robs and responsibly, ownership of activities between teams involved in delivery for Hutch Italy.
- ✓ All the Field Engineers and dispatch team have been algred to work in accordance with WFM and Process.

#### Business Value of denloyed nmcess

#### Monotary/alie

- ✓ A remarkabem provement and stabty ha been observed in with regards FCC 001 , FCC 002, FCC 003, FCC 004. This has resulted in improved WLA complance.
- Performance Indicators (PI 004 and PI 005) have shown remarkable in provement which displays the proactive approach from the Febl Technician in the resolution of the corrective work orders.

#### "Soft" Value

- Process KPI's have been it roduced tomeasure the effectiveness of the process. This while help in finding out the focus area for the delivery or ganization
- Services. This is to Abw access of MSTOPFebl Operations Process acrossfebl organization without ECN connectivity.
- Process KPIs (internal) to trackandim prove teams contribution towards Febl Operations process. This in turnwould bring the efficiency within Operation Team stoproactively minimize the adversem pact on the Custom erb business operations.

#### PROCESS CUSTOMIZATION



- There are a total of 132 Work Instructions (Level 4.0) for Field Operations Processes
  - > 20 Work Instructions have been customized for HUTCH ITALY
    - Wiki Links for Field Operations Processes:
      - **Field Operations Processes Home Page** → Field Operations Processes Home Page
- Field Operations Management Level 4.0 Index Page (complete list with all generic Work Instructions)
  - ➤ Hutch Italy Level 4.5 Index page with all customized Work Instructions

